

*Hannibal*  
PROPERTIES, LLC

9309 "G" COURT

OMAHA, NEBRASKA 68127

(402) 331-7220

January 6, 2010

Clint Seemann  
Investors Realty, Inc.  
11301 Davenport Street  
Omaha, NE 68154

Dear Clint:

You have asked if I would be willing to give you a letter of recommendation for your files. I am happy to respond.

You have been my listing agent for the last few years and as such you have become my personal representative and "1<sup>st</sup> impression" to prospective tenants when they are in the market for new office/warehouse space. You have secured for me several new tenants. I greatly appreciate your efforts in this very important position.

I continue to be pleased with your professional manner, your energy and your thoroughness throughout our dealings and I look forward to many more years of a pleasant and successful relationship.

Sincerely,



Gary E. Hannibal  
Manager